



Dr. Haniyeh Yousofpour,

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Dr. Haniyeh Yousofpour is a Harvard alumnus, award-winning educator and a celebrated strategic negotiator, consultant, and human resources and organizational behaviour expert. Her thought-provoking and engaging approach have garnered Haniyeh numerous global MBA and executive-level teaching accolades. Dr. Yousofpour is an influential speaker and expert in **Strategic Negotiations, Diversity Management, and Leading Change with Emotional Intelligence**. Furthermore, Dr. Yousofpour is the co-founder of the Training and Consulting Firm, Leonnova. Over the years, her enthusiasm and expertise has benefited multinational Fortune 500 companies, universities, the public sector, and midsize organizations. Moreover, Dr. Yousofpour has been the keynote speaker at various events for domestic and international audience. Her passion for education has been her strong motivational factor to develop numerous master level courses and self-assessment tools for blended and online learning.

Dr. Yousofpour has a vast teaching experience globally including in North America, Europe, and the Middle East. She has also been a consultant to various organizations leading their negotiations with international conglomerates such as GE, Amex and Xerox to just name a few. Further she has worked with many organizations to drive diversity and inclusion bringing awareness to individual unconscious bias. She is currently writing her debut book on how to simplify negotiations.